

**IMPACT OF PSYCHOLOGICAL ASPECTS TOWARDS
CONSTRUCTION NEGOTIATION**

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LIST OF ABBREVIATIONS

ADR	=	Alternative Dispute Resolution
BDT	=	Behavioural Decision Theory
CII	=	Construction Industry Institute
CPD	=	Continuous Professional Development
DPI	=	Dispute Potential Index
DRB	=	Dispute resolution Board
SWOT	=	Strengths, Weaknesses, Opportunities and Threats